

What's New?



Meet our *The Secret Life of Pets* gift-basket winner, Brooke! Brooke was one of nearly 100 people who entered our raffle prior to our private screening. Our basket contained three *The Secret Life of Pets* character stuffed animals, gift-cards, movie theater snacks, a veterinary practice management book and much, much more! Congratulations, Brooke and thank you again for coming!

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This monthly publication provided courtesy of Michelle Sherman, President of Computer Services Unlimited.



Our Mission is to deliver outstanding IT support to small businesses in order to improve uptime, productivity, and profitability. You take care of running your business. We'll take care of your technology.

The Secret Is Out!

CSU's Private Screening of *The Secret Life of Pets*



Computer IT companies aren't generally known for their personal connections with customers, but rather, strictly for their technical abilities. Often-times, interactions with a computer technician stop where the computer repair does... but that's not true for Computer Services Unlimited.

Our service and dedication to our customers spans far past the computer screen - even reaching the movie theater! Earlier this month, we held our first ever "Customer-Appreciation / Get-To-Know-CSU" private screening of *The Secret Life of Pets* at the newly renovated Centreville Multiplex Theater. In order to give back to our current clients and meet some other local businesses, we rented out a theater, provided each company with

a \$20 gift-card for snacks and even had a surprise gift-basket raffle prior to the movie!

We believe that a computer IT company shouldn't just care about the technology—they should care about the customer, too. That's why we are dedicated to finding creative ways to show our customers how much we appreciate working with them, including hand-delivering holiday gift baskets, giving out Girl Scout Cookies and having monthly gift-card drawings (see the back page for your chance to win!)

If you're interested in learning more about what it means to be a CSU client, feel free to give us a call at 703-968-2600. Check out more highlights from our private screening at: www.CSUinc.com/SecretIsOut.

Go Mobile Without Killing Your Data



What if you could tap into the top talent in your industry, no matter where in the world they are? With the power of the mobile web, your all-star team is now – literally – at your fingertips.

Consider this: 83% of workers report that they prefer using cloud apps over those deployed on premise. Millennials, who will make up almost 50% of the available workforce by 2020, are “digital natives.” And don’t forget how much money remote workers allow you to save on real estate and office equipment.

Yet there are risks. Spreading your network around the world on a variety of devices you don’t control can expose your data in more ways than ever before. The key is to find the right balance between protection and productivity. Here, then, are five ways to effectively “mobilize” your workforce – *without* endangering your data:

Collaborate In The Cloud –

A plethora of online collaboration tools have sprung up that make it easy for a geographically dispersed team to access and share the same files in real time. These tools not only make sharing easy and instantaneous, they help your team communicate quickly and effectively. Tools like Slack, HipChat, Asana, Podio and Trello – to mention just a few of the most popular options – are proving to make teams more productive. And that includes keeping critical data safe and secure.

Expand Elastically –

In-house investments in IT hardware, software and staff can lock you into a rigid structure that can’t easily adapt to changes in demand. A cloud-based mobile workforce is able to contract and expand more easily as needs arise, and with very little loss of capital. Bottom line: use a VPN (virtual private network) and

continued on pg3

Free Report: What Every Small Business Owner Must Know About Protecting And Preserving Their Company’s Critical Data And Computer Systems

PROTECT YOUR NETWORK

“What Every Business Owner Must Know About Protecting and Preserving Their Network”



**Don't Trust Your Company's
Critical Data And
Operations To Just Anyone!**

This report will outline in plain, non-technical English common mistakes that many small business owners make with their computer network that cost them thousands in lost sales, productivity and computer repair bills, as well as providing an easy, proven way to reduce or completely eliminate the financial expense and frustration caused by these oversights.

Download your FREE copy today at www.CSUinc.com/Protect or call our office at (703) 968-2600.

Shiny New Gadget Of The Month:



FitBark Keeps You And Your Dog Healthy

Do you know how well your dog slept last night? How much nutrition – or exercise – your dog really needs? Whether your pup is being well-cared for at doggy day care?

With FitBark you would know all this, and more, about your favorite canine pal.

Doggy health monitors are nothing new. But, according to hundreds of verified reviews on Amazon, Best Buy, App Store and Google Play, FitBark leads the pack.

FitBark attaches to your dog's collar and shares data with FitBark Explore, a dog health data bank that collaborates with over 20 leading universities and research institutions in North America and Europe to gain a better understanding of dog health.

You benefit from all this data by tapping into what FitBark calls truly unprecedented insights into canine health and data. All toward keeping Fido – and you – on the path to health and happiness.

\$59.95 at Fitbark.com.

cloud-based collaboration tools to remain agile, flexible and competitive.

Cut Costs Dramatically –

Physical work areas, equipment, software and on-site security expenses can add up. Instead of spending money on office space, equipment and infrastructure, invest it in innovation and refinement. Combine the power of the cloud with a well-designed workflow to reduce the number of people needed to get things done.

That will free up your key players to focus on more important tasks – the ones that boost productivity and ROI.

Deal With BYOD –

Let's face it, BYOD (bring your own device) can be your greatest IT security threat. Yet, like it or not, workers will use their own devices on the job. Foisting strict controls without buy-in will just backfire. Yet doing nothing simply makes you a sitting duck for a cyber-attack. Solution? First, audit how your employees use their devices. Note the data they access and the apps they rely on. Group them by the levels of security and compliance they need to be governed by. A CEO, for example, may need to abide by financial regulations. An HR manager must deal with employment laws. Armed with information from your audit, you can roll out new policies as well as technical and process controls. Train your team in safe practices.

And be sure to contact us for help in getting all this done securely and effectively.

Go Remote Without Risk –

Whether you want to cut commuting time for your team, tap into the talents of experts outside your locale or simply accommodate a worker caring for family members, mobilizing your workforce can have big benefits. The trick is defending it at all points. Make sure remote workers share files and communicate with

*“Doing nothing
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other employees only via a secured network. Make sure they use adequate virus protection. And, if they are using WiFi, either at home or on the road, make sure they do it safely. For instance,

ensure that their tablet isn't set to automatically connect to the default wireless network. That's often an easy access point for hackers.

Free Mobile Risk Assessment – Limited Time Only!

To help you manage a mobile workforce without endangering your data, we're giving away a Free Mobile Risk Assessment, **normally valued at over \$300**, to the first 10 companies who request it by September 30. E-mail me at msherman@csuinc.com or **call us at (703) 968-2600** to set yours up today. It's your best bet for keeping ahead of the competition – while keeping your company's data safe and secure.

The Future Is Yours

I just did a program for a large multinational manufacturing company that has been in business for over 70 years. My client's theme for the conference was ... *The Future Is Yours*. In preparing for the program, I decided to do some research on great quotes and statements that have to do with our future.

I ran across a statement made by the esteemed economist Dr. Lowell Catlett that really surprised me. He said they did a study in 1960 and again in 2010 involving over 7,000 economists that rated their accuracy for forecasting future economic trends; their accuracy rate was 47%. He elaborated on that statement, saying, "What I just told you is, you can flip a coin and beat 7,000 economists by 3%." He concluded his point by adding, "You can't predict the future, but you sure can prepare for it."

So I thought I would share with you some thoughts/quotes on "Achieving Success in Your Future." I think these quotes will help to give you a productive perspective on addressing your success in the future.

"The future is unknown, but a somewhat predictable unknown. To look to the future we must first look upon the past. That is where the seeds of the future were planted." – Albert Einstein

"Just because the past didn't turn out like you wanted it to ... doesn't mean your future can't be better than you imagined." – Anon

"I look to the future because that's where I'm going to spend the rest of my life." – George Burns

"The more you take responsibility for your past and present, the more you are able to create the future you seek." – Anon

"Your future is created by what you do today ... not tomorrow." – Anon

"The best way to predict the future is to create it." – Abraham Lincoln

If I had to pick my favorite quote of all of them, it would be the second one: "Just because the past didn't turn out like you wanted it to ... doesn't mean your future can't be better than you imagined."

I don't care where you are in life, how low you have gotten or how bad it has been ... tomorrow you can start fresh, creating a better future. All great achievement begins with deciding what you want and then dedicating yourself to achieving it. So, my perspective on having future success is learning from our past. If we would just pay close attention to our past, it would ...

Prepare us for the future.
Awaken us to wiser ways.
Strengthen us with new skills.
Teach us new lessons.

If you don't apply the lessons you have learned from your past ... you will never improve your future. There is no rule that says your past is your destiny. You possess the power to create a great future; we all do. Remember, your future success is dependent on your present efforts ... so do something today that you will be happy you did tomorrow.

Let your regrets fuel your future ... so your future will have fewer regrets.



Robert Stevenson is a highly sought after, internationally known speaker. He is the author of the best-selling books *How to Soar Like An Eagle in a World Full of Turkeys* and *52 Essential Habits For Success*. Robert is a graduate of the Georgia Institute of Technology (Georgia Tech) and is a former All-American Athlete. He started his first business at 24 and has owned several companies. Robert has international sales experience dealing in over 20 countries, and his client list reads like a Who's Who in Business. He has shared the podium with such renowned names as Generals Colin Powell and Norman Schwarzkopf, Former President George H.W. Bush, Anthony Robbins and Steven Covey. www.robertstevenson.org/

Who Else Wants To Win A \$20 Gift Card?

Here's this month's trivia question... The winner will receive a gift card to use at a Cinemark movie theater!

At what temperature are Fahrenheit and Celsius the same?
a) 92 b) 0 c) -40 d) 50

Call us right now with your answer at 703-968-2600!